



COMPANY PROFILE

Physical Address: 21 Park Drive, Athlone Park, Amanzimtoti 4126

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Company Registration Number: CC 2003/095231/23

VAT No: 4880209558

Background

Company History

WaRCoM Business Solutions was established in Amanzimtoti in 2003, by Riaan Roode, with the main focus of the business being IT support. Our first customer was a renowned Finance Group and we initially provided support of their branches in the KwaZulu-Natal region. This eventually led to us securing the contract to provide the IT support for the entire group nationally and subsequently internationally.

In order to provide the requisite support within the timeframe WaRCoM had to establish a national footprint of support structures within 4 months. Our footprint has since grown and we can now boast the ability to provide support to businesses in all nine provinces nationally - with immediate support in Cape Town, Johannesburg and Durban, branching out to areas like East London, Port Elizabeth, Louis Trichardt, Welkom and Newcastle - and internationally into Tanzania, Malawi, Kenya, Uganda, Gaborone and Namibia through our branch offices, partners and network of 3rd party associates.

What we do

WaRCoM Business Solutions, as our name indicates, provides and assists small, medium and large businesses with technology solutions that ensure that those businesses reach and maintain their full potential.

These solutions range from the provision of hardware, software and general IT support to network design, PBX systems as well as CCTV installations, marketing, web and graphic design as well as hosting.

We have also recently been granted the prestigious Direct Microsoft Cloud Partner status, allowing us to sell and implement the various Microsoft Office 365 products and other Microsoft Cloud products. We see this as an important part of our growth going forward.

Strategy & Vision

Vision statement

To be a renowned provider of Technological Business Solutions to businesses large and small, throughout South Africa and Internationally.

Mission statement

To empower our customers with the necessary tools to run their businesses to their full potential, providing efficient, user-friendly, cost effective solutions that will help our business work for your business.

Values

- Honesty
- Willingness to serve
- Relationship

Business goals & objectives

- Empower our customers with the appropriate cost effective solution.
- Provide a fast and friendly service and support at all times

Growth strategy

WaRCoM Business Solution's growth has been organic with the business growing to fulfil the demand for good ICT provision and support. WaRCoM has also acquired some smaller IT companies and this has also contributed to our ongoing growth.

Products & Services

Products

- Computer Hardware
- Software
- Customised networks
- PBX Systems (Hybrid, VoIP, Hosted VoIP)
- CCTV Systems
- Tier 2 VoIP Provider
- Virtual ISP

Services

- Monthly Retainer Services
- IT Support (Hardware & Software) and troubleshooting
- Remote IT Support
- ADSL Connections & Bandwidth (Copper, Fibre & Wireless)
- Cloud Services
 - Microsoft Office 365
 - Microsoft Azure
- Project Management & Planning
- Web Design & Hosting
- Graphic Design (Logo & Stationery Design, Marketing Material)
- Resource Outsourcing
- Broadband Services

Business competitiveness

WaRCoM was founded on excellent customer service and this is still strongly ingrained in our business ethic. The service we provide our clients separates us from the competition.

WaRCoM works in collaboration with their clients to design, deploy, operate, and improve the IT services that are essential to their businesses. In addition, the extent of product and service offerings makes WaRCoM a valuable contributor in this industry, where we are known for using both the reliable tested solutions and new innovative methods depending on what suits our clients' needs the best.

Affiliate IT Companies outsource their surplus projects to WaRCoM, utilising our company to extend their local, national and international footprint.

Management & Ownership

Managing Director / Owner

Riaan Roode

Managers

Durban Technical Team Leader: Andrew Vermeulen
Johannesburg Branch: Danie Pretorius
Cape Town Branch / Representative: Alex Kruger

Technical Staff

WaRCoM currently employs the following number of technical staff at their respective branches.

Durban: 8 Johannesburg: 3 Cape Town: 2

Office and Administrative Personnel

WaRCoM currently employs the following number of administrative staff at their respective branches.

Durban: 6 Johannesburg: 1

Affirmative Action Initiatives

WaRCoM has a policy of hiring the best person for the job irrespective of Sex, Race or Colour.

Some of our larger Clients

- Real People – www.realpeople.co.za
- Van Schaik – www.vanschaik.com
- Corrocoat – www.corrocoat.co.za
- DW Bullion – www.dwbullion.co.za
- The Verus Group – www.verus.co.za
- Loanfin – www.loanfin.co.za
- The Aspire Group – www.aspiregroup.co.za
- Hoopers Volkswagen - www.hoopers.co.za
- F&I Solutions - www.mycarloan.co.za
- Southgate Electrical - <http://www.southgateelectrical.co.za/>

Although only a few of our more prominent clients have been listed above, WaRCoM Business Solutions is proudly associated and enjoys relationships with clients, both large and small, throughout the country. Every client is valued by us and is given the same level of support and service, regardless of size.

AUTOMATE
GROW
SUCCEED

*Thank you for taking the time to read our company profile.
If there are any questions or comments, please feel free to contact us.*